

NNO FACT SHEET FOR EXECUTIVE DIRECTOR CANDIDATES

- * Based in Kilmarnock, Virginia on the state's Northern Neck, a scenic peninsula in the Chesapeake Bay region
- * With a population of about 1,500 , the smallest community in America with a full-scale symphony orchestra
 - * Regularly sells out concerts at an auditorium seating 500, drawing from a market of 25,000 people
 - * Moving to a new theater with 650 seats for the upcoming season
- * 34th Season (2025-2026)
- * Current Conductor/Music Director, Grammy Award-winner Michael Repper, in his 10th Season
- * Former Conductor/Music Director served for 10 seasons
- * 50 -60 Musicians - 85% paid professionals, 15% volunteers
- * Attracts musicians from a wide area, including Washington, D.C., Northern Virginia, Maryland, North Carolina, Richmond, and New Orleans
- * 2025-2026 Budget of ~ \$400,000
Anticipated breakeven for fiscal year (July 1, 2025 - June 30, 2026)
- * NNO Foundation - Endowment of \$1,400,000
- * "Encore Society" of 9 known members who have named the NNO in their estate documents
- * Personal Donations - \$120,000
Corporate Sponsorships - \$25,000
NNO Foundation Grant - \$55,000
Other Grants - \$23,000

Ticket Sales -\$73,000

Ad Sales - \$5,500

Sponsorships - \$50,500 (NNO Concerts, Chamber Concerts)

* NNO - Five concert season 2025-2026

* Overall ticket sales rose from 720 in 2022-2023 season of three concerts to 1,512 in the 2024-2025 season of four concerts.

* Season ticket sales up from 116 in 2022-2023 to 241 in 2024-2025

* Chamber Series - Four concert season

* Overall ticket sales rose from 463 in 2022-2023 season to 540 in 2024-2025 season.

* Season ticket sales up from 36 in 2022-2023 season to 58 in 2024-2025 season.

* Chamberfest _ Week-long program of instruction and performances for amateurs

with professional coaches - Last week of June

* Large, talented Guild of 125 members to provide support for operations